

PERSONAL INFORMATION

Matei Dimitriu



POSITION

Member of the Board of Directors Nord SA

WORK EXPERIENCE

April 2008 - present

Business Development

Central European Financial Services (CEFS) SA

Bucharest, Romania

- Structured the first CEFS managed investment fund CEFS Fund I (REP) and participated in its fundraising , member of CEFS Fund I Supervisory Board (2010-2013)
- Involved in due diligence process and investment decisions for most of CEFS direct investments

Business or sector Financial Services

2007 - present

**President of the Board (since 2018)
Chairman of the Supervisory Board (2010-2018)
Member of the Supervisory Board**

Prodplast SA

Bucharest, Romania

- Responsible for company development strategy , supervision of Directorate's activity
- Company listed on the Bucharest Stock Exchange, Supervisory Board in charge with Compliance with Capital Market regulations
- Approves company's liquidity investments strategy

Business or sector Plastics packaging manufacturingNovember 2010 – September
2017**General Manager
Project Manager (2010 – 2013)**

Euroaptitudini SA

Bucharest, Romania

- Responsible for company daily activity
- Acted as project manager for EU Funded projects (sum up to 4+ M EUR)
- Coordinated publishing house activity

Business or sector Printing House, Education, IT&C, Foreign Languages

2010 - 2013 Member of the Supervisory Board

CEFS Fund I - REP

Bucharest, Romania

- Member of the Supervisory Board

Business or sector Financial**June 2006 – January 2016 Director**

WIFI Romania SA

Bucharest, Romania

- The company was the Romanian licensee of the Austrian Chamber of Commerce (WKO) , part of the CEE WIFI Network offering training services at national and regional level in areas like leadership, project management, soft skills, sales and negotiations, tailored trainings based on training need analysis, etc.
- Responsible with development strategy, localization of international training materials and methodology, international cooperation

Business or sector IT&C , Education,**September 2003 – December 2005 Member of the Board**

Registrul Roman al Actionarilor SA

Bucharest, Romania

Capital market shareholder registry, dissolved by merger in 2005 due to changes in capital market regulations.

Business or sector Financial, Capital Markets**January 2002 - September 2010 President of the Board (2009-2010)
Board Member (2007)
General Manager**

ECDL Romania SA

Bucharest, Romania

- As Board member and President of the Board – elaborates and coordinates national development strategies
- As General Manager, responsible for daily activity of the company, coordinating the company from its set up and building a network of over 500 test centres, responsible for testing quality assurance, representing company at both national and international level
- Member of ECDL Foundation's Product Strategy Group, CEE Working Group

Business or sector IT&C , Education,**October , 1999 – November 2001 Financial Analyst**

CA IB Securities S.A.

Bucharest, Romania

- Involved in various capital market operations – tenders, IPOs, mergers; cement industry, pharma industry

Business or sector Financial , Capital Markets

November, 1996 – September, 1999

Financial officer

Banca Romana de Comert Exterior (Bancorex) S.A

Bucharest, Romania

- Private equity and capital markets department

Business or sector Financial , Capital Markets

EDUCATION AND TRAINING

1991 - 1996

BSc in Informatics

Polytechnic University of Bucharest, Romania

Faculty of Automatic Control and Computers

Specialty - Automated Systems Science, Biotechnology

PERSONAL SKILLS

Mother tongue(s) Romanian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C2	C2	C1	C2
Replace with name of language certificate. Enter level if known.					
French	C1	C2	B2	B2	B2
Replace with name of language certificate. Enter level if known.					

Levels: A1/A2: Basic user - B1/B2: Independent user - C1/C2 Proficient user
[Common European Framework of Reference for Languages](#)

Communication skills

- good communication skills gained through my experience as project manager, general manager and member in various international working groups, as well as in various training programmes

Organisational / managerial skills

Replace with your organisational / managerial skills. Specify in what context they were acquired.
 Example:

Digital competence

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Proficient user	Proficient user	Proficient user	Proficient user	Proficient user

Levels: Basic user - Independent user - Proficient user
[Digital competences - Self-assessment grid](#)

Replace with name of ICT-certificate(s)

- ECDL Complet (2002)
- ECDL Advanced Word (2005)
- ECDL Certified Training Professional (2004), ECDL Foundation Ireland
- ECDL Certified Training Professional Tutor (2007), Irish Computer Society, Ireland

Other skills Creativity, sound decision making, good analytic abilities, capacity of successfully meeting deadlines

Driving licence B, 1992

ADDITIONAL INFORMATION

- Publications** ▪ Co-author , Crisis Guide for Romanian companies, 2011
- Memberships** ▪ Romanian Businessmen Association (AOAR)
▪ Association for IT&C of Romania, ATIC Romania
▪ Product Strategy Group, ECDL Foundation Ltd.
- Certifications** ▪ CEPIS (Council of European Professional Informatics Societies) – Green IT task force
▪ Project Manager (2009), national certification
▪ Authorized Trainer (2010), national certification