

## PERSONAL INFORMATION

## Matei Dimitriu



## WORK EXPERIENCE

April 2019 - present

**President of the Board  
General Manager**

Nord SA

Bucharest, Romania

- Responsible for company development strategy and daily management,
- Company listed on the Bucharest Stock Exchange, AeRO section

**Business or sector** Real Estate

April 2008 - present

**Board Director  
Business Development**

Central European Financial Services (CEFS) SA

Bucharest, Romania

- Structured the first CEFS managed investment fund CEFS Fund I (REP) and participated in its fundraising , member of CEFS Fund I Supervisory Board (2010-2013)
- Involved in due diligence process and investment decisions for most of CEFS direct investments

**Business or sector** Financial Services

2007 - present

**President of the Board (since 2018)  
Chairman of the Supervisory Board (2010-2018)  
Member of the Supervisory Board**

Promateris (former Prodplast) SA

Bucharest, Romania

- Responsible for company development strategy , supervision of management's activity
- Company listed on the Bucharest Stock Exchange, Board in charge with Compliance with Capital Market regulations
- Approves company's investments strategy

**Business or sector** Packaging manufacturing/ Bioplastic producer

- November 2010 – September 2017 **General Manager**  
**Project Manager (2010 – 2013)**  
Euroaptitudini SA  
Bucharest, Romania
- Responsible for company daily activity
  - Acted as project manager for EU Funded projects (sum up to 4+ M EUR)
  - Coordinated publishing house activity
- Business or sector** Printing House, Education, IT&C, Foreign Languages
- 2010 - 2013 **Member of the Supervisory Board**  
CEFS Fund I - REP  
Bucharest, Romania
- Member of the Supervisory Board
- Business or sector** Financial
- June 2006 – January 2016 **Director**  
WIFI Romania SA  
Bucharest, Romania
- The company was the Romanian licensee of the Austrian Chamber of Commerce (WKO) , part of the CEE WIFI Network offering training services at national and regional level in areas like leadership, project management, soft skills, sales and negotiations, tailored trainings based on training need analysis, etc.
  - Responsible with development strategy, localization of international training materials and methodology, international cooperation
- Business or sector** IT&C , Education,
- September 2003 – December 2005 **Member of the Board**  
Registrul Roman al Actionarilor SA  
Bucharest, Romania
- Capital market shareholder registry, dissolved by merger in 2005 due to changes in capital market regulations.
- Business or sector** Financial, Capital Markets
- January 2002 - present **Board Member (2007-2009, 03/2021-present)**  
**President of the Board (2009-2010)**  
**General Manager (2002-2007)**  
ECDL Romania SA  
Bucharest, Romania

- As Board member and President of the Board – elaborates and coordinates national development strategies
- As General Manager, responsible for daily activity of the company, coordinating the company from its set up and building a network of over 500 test centres, responsible for testing quality assurance, representing company at both national and international level
- Member of ICDL Foundation’s Product Strategy Group, CEE Working Group

Business or sector IT&C , Education,

October , 1999 – November 2001

**Financial Analyst**

CA IB Securities S.A.

Bucharest, Romania

- Involved in various capital market operations – tenders, IPOs, mergers; cement industry, pharma industry

Business or sector Financial , Capital Markets

November, 1996 – September, 1999

**Financial officer**

Banca Romana de Comert Exterior (Bancorex) S.A

Bucharest, Romania

- Private equity and capital markets department

Business or sector Financial , Capital Markets

EDUCATION AND TRAINING

1991 - 1996

**BSc in Informatics**

Polytechnic University of Bucharest, Romania

Faculty of Automatic Control and Computers

Specialty - Automated Systems Science, Biotechnology

PERSONAL SKILLS

Mother tongue(s) Romanian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C2	C2	C1	C2
Replace with name of language certificate. Enter level if known.					
French	C1	C2	B2	B2	B2
Replace with name of language certificate. Enter level if known.					

Levels: A1/A2: Basic user - B1/B2: Independent user - C1/C2 Proficient user  
[Common European Framework of Reference for Languages](#)

Communication skills

- good communication skills gained through my experience as project manager, general manager and member in various international working groups, as well as in various training programmes

Organisational / managerial skills

Replace with your organisational / managerial skills. Specify in what context they were acquired.  
 Example:

## Digital competence

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Proficient user	Proficient user	Proficient user	Proficient user	Proficient user

Levels: Basic user - Independent user - Proficient user

[Digital competences - Self-assessment grid](#)

Replace with name of ICT-certificate(s)

- ECDL Complet (2002)
- ECDL Advanced Word (2005)
- ECDL Certified Training Professional (2004), ECDL Foundation Ireland
- ECDL Certified Training Professional Tutor (2007), Irish Computer Society, Ireland

**Other skills** Creativity, sound decision making, good analytic abilities, capacity of successfully meeting deadlines

**Driving licence** B, 1992

## ADDITIONAL INFORMATION

- Publications**
- Co-author , Crisis Guide for Romanian companies, 2011
- Memberships**
- Romanian Businessmen Association (AOAR)
  - Association for IT&C of Romania, ATIC Romania
  - Product Strategy Group, ICDL Foundation
- Certifications**
- Project Manager (2009), national certification
  - Authorized Trainer (2010), national certification